



February 1, 2011

Mr. Brian Burstiner

Sustainable Real Estate Solutions

100 Technology Drive, Suite 208

Trumbull, CT 06611

Dear Brian,

Thank you for introducing me to your Sustainable Real Estate Manager (SRM) software-as-a-service program. I had been looking for a solution to speed the time from audit to delivery of report, provide a consistent presentation, and automate some of the reporting functions I seemed to be doing over and over again. SRM fulfilled all of these needs for me and provided a very high level of value for the price.

Having delivered the report prepared using this program to my client; I can say that they were very impressed with the format and content. As a result, the client was eager to move ahead with the recommendations presented.

I also wanted to add that you and your team have been very responsive to any questions or concerns that I had as I learned to use the program. I plan to continue to use SRM on my future audits and assessments because it saves time, produces a great report, and is easy to use.

Sincerely,

A handwritten signature in blue ink, appearing to read "Randy Mead".

Randy Mead, C.E.M, LEED AP

VP Building Performance Division